

CASE STUDY

Nationwide Beverage Corporation Scales Physical Security Across a 52 Warehouse Network

How one lean IT team deploys and manages enterprise-grade security from El Paso to Anchorage — without the overhead.

~\$500K

SAVED IN LOSS & INSURANCE

Across internal theft, damage & workers' comp claims since July 2023

~75%

LOWER COST THAN COMPETITOR

Rhombus came in ~75% below Verkada — making warehouse-by-warehouse adoption viable

52

WAREHOUSES. ONE PLATFORM.

El Paso, TX to Anchorage, AK — managed by one centralized IT team since 2023

Solutions Deployed



Cameras

R120, R200, R520, R600



License Plate Recognition

to assist law enforcement



Rhombus Mind

and developer APIs



Unified Access Control

Secure restricted areas with automatic video verification

Goals

- ✓ Replace aging on-premises DVR cameras riddled with security vulnerabilities
- ✓ Minimize ongoing IT involvement after each new warehouse deployment
- ✓ Scale security across 52 dispersed locations without growing the IT team
- ✓ Reduce cost barrier so warehouse managers with location-level budgets could adopt
- ✓ Enable non-technical warehouse staff to independently access and share footage
- ✓ Support law enforcement with LPR in higher-crime warehouse markets



Results with Rhombus

-  **Saved ~\$500,000** in product loss, internal theft, and insurance costs since deploying Rhombus in July 2023
-  **Reduced Camera Cost ~75%** versus Verkada — making warehouse-by-warehouse adoption financially viable
-  **Scaled From A Single Pilot** warehouse to a growing national rollout — adding 3–5 locations per order cycle
-  **Achieved Hands-Off Management** IT sets up each warehouse once; staff operate independently from day one
-  **Deployed Access Control** extending Rhombus beyond cameras to full physical security
-  **Leveraged Enterprise LPR** to support security personnel in high traffic areas
-  **Deterred Internal Theft,** product damage, and fraudulent workers' comp claims across the network
-  **Maintained a Flawless Support Record** - zero negative support experiences across the entire customer relationship

“We deployed the system, provided a brief walkthrough on accessing and sharing footage, and after that, **the warehouse team is self-sufficient.**”

Senior IT Manager



A safer future starts here.

Learn how Rhombus can help keep your facilities safe.

Become our partner in security. Try the platform for free today.
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